31671 SEACOVE DRIVE LAGUNA BEACH, CA 92651







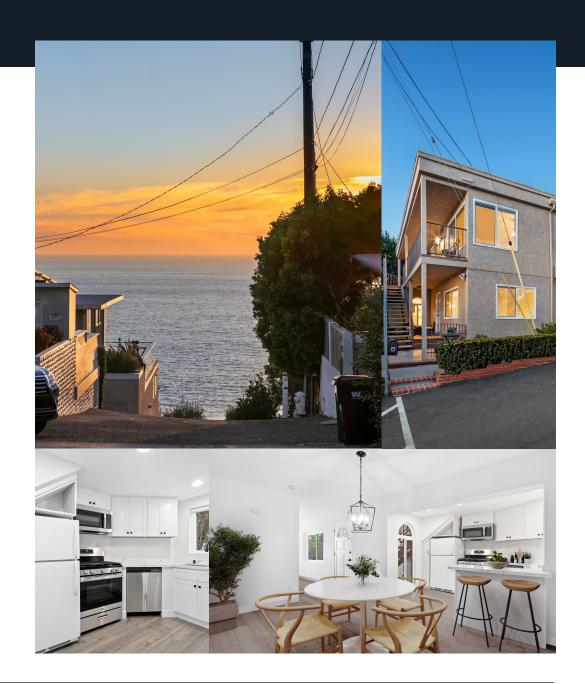
SOUTH LAGUNA TRIPLEX NEAR 1000 STEPS BEACH | SOUTH OF PCH (2) 1-BDRM. UNITS W/ OCEAN VIEWS & A VACANT 1-BDRM. & 1.5-BATH UNIT

COMPASS

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KENNY STEVENS TEAM & GRANSTON GROUP

PROPERTY OVERVIEW

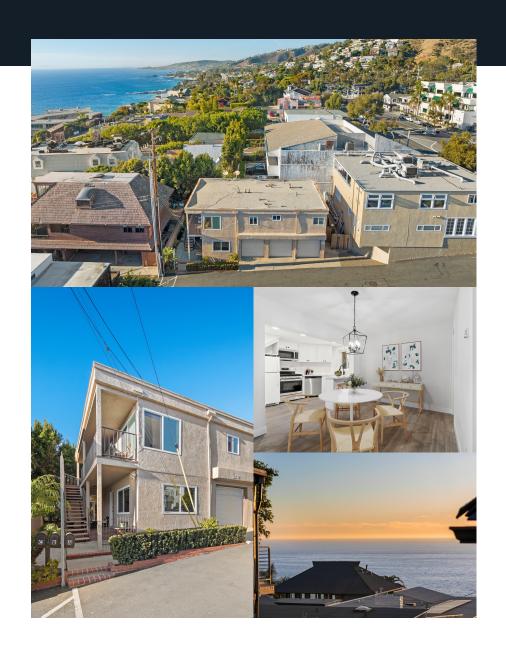






PROPERTY HIGHLIGHTS





KENNY STEVENS TEAM & GRANSTON GROUP

- South Laguna Beach Triplex located 0.4 mile from 1000 Steps Beach
- · Well-maintained units located on a private street south of Pacific Coast Highway
- Surrounded by multi-million-dollar homes and minutes from world-class resorts such as The Montage, The Ranch, and Waldorf Astoria
- Features a VACANT 1-bdrm. & 1.5-bath unit and (2) upstair 1-bdrm. units with ocean views
- Renovated units include wood-laminate flooring, recessed lighting, stainless-steel appliances, quartz countertops, and modern cabinetry and tilework
- Property amenities include (3) 1-car garages



SCAN THE QR CODE TO VIEW THE PROPERTY TOUR VIDEO

| Price | Units | Price per Unit |
|--------------------|-----------------|-----------------------|
| \$2,397,500 | 3 | \$799,167 |
| Bldg. Size | Lot Size | Price per SF |
| 1,824 SF | 3,049 SF | \$1,314 |
| Year Built 1959 | Zoning LARD2 | APN 658-101-02 |

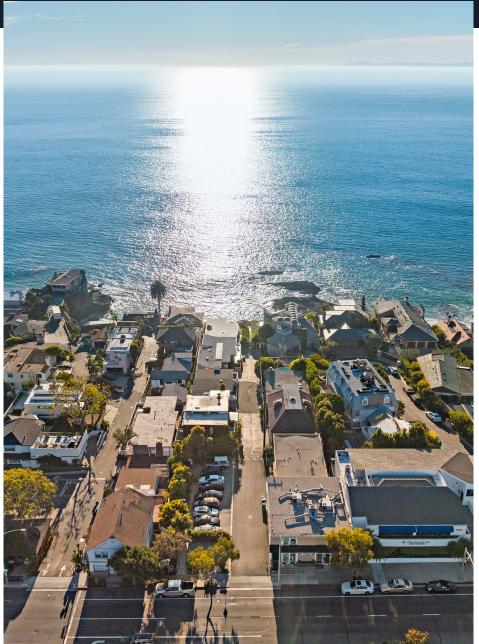
DRONE PHOTOGRAPHY



DAYTIME







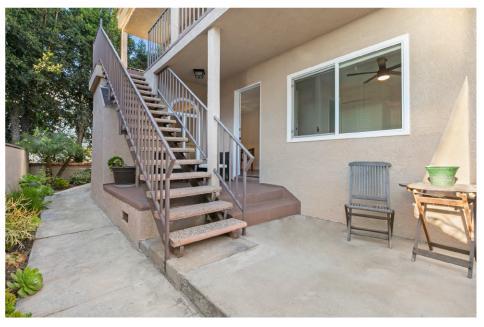
EXTERIOR PHOTOGRAPHY



DAYTIME





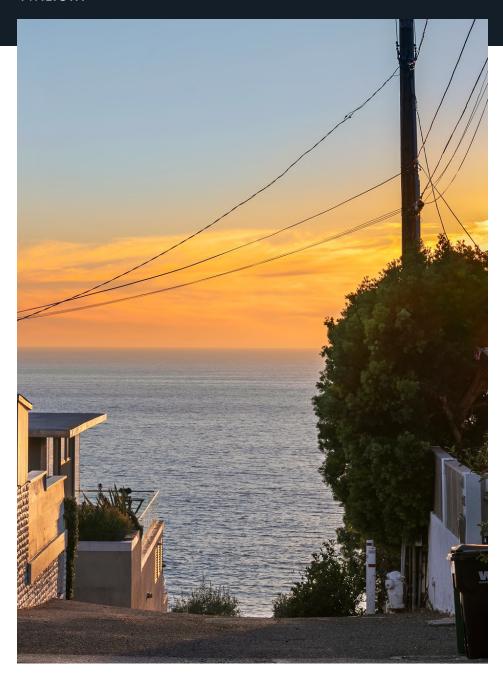




EXTERIOR PHOTOGRAPHY



TWILIGHT



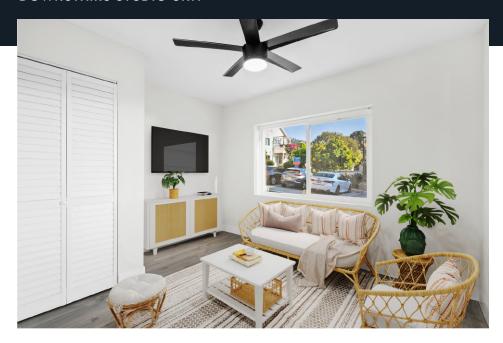


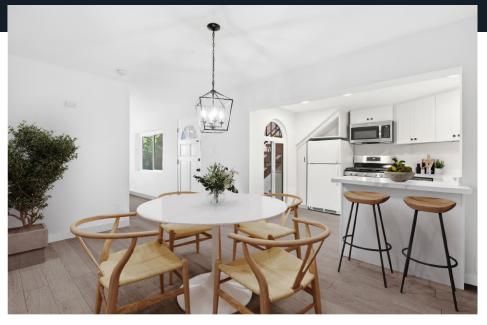


INTERIOR PHOTOGRAPHY



DOWNSTAIRS STUDIO UNIT







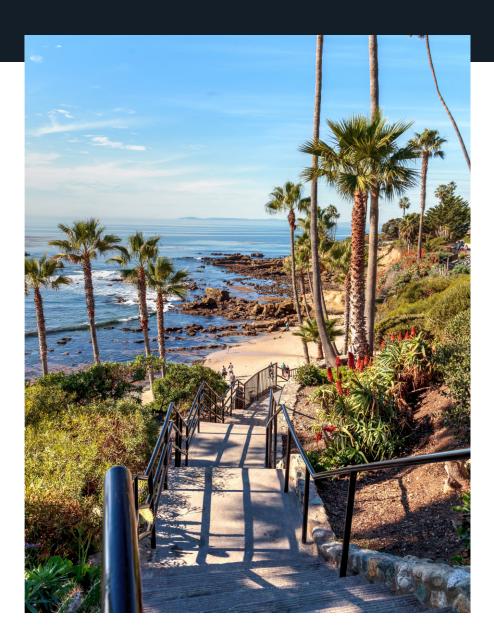






ABOUT LAGUNA BEACH





KENNY STEVENS TEAM & GRANSTON GROUP

Coastal Paradise Meets Artistic Spirit

Nestled along the picturesque shores of Orange County lies a coastal paradise that is widely considered to be one of the most beautiful beach cities in the world. This charming seaside town, renowned for its breath-taking natural beauty and vibrant artistic community, is a gem that has captured the hearts of residents and visitors alike for generations.

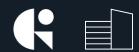
This seven-mile stretch of the Pacific coastline began as a quaint artist's colony and seaside escape for Hollywood's elite. Today, that artistic spirit is preserved and celebrated. Artists, writers, and creatives are drawn to Laguna's inspiring landscape, finding spiration in its stunning vistas, pristine beaches and vibrant sunsets.

Downtown Laguna Beach stands as a captivating blend of coastal charm and dynamic living. Here, residents are treated to a unique blend of culture, beauty, and lifestyle, making it the heart of this coastal community.

The town's artistic spirit is palpable, with galleries showcasing diverse work that captures the coastal landscape. Aside from a rich cultural scene, its culinary scene is nothing short of spectacular, and the Pacific Coast Highway is where it all comes to life. For seafood lovers, The Deck on Laguna Beach is a waterfront gem where you can savor fresh seafood and creative cocktails. For a romantic evening, Studio at Montage Laguna Beach offers exquisite coastal cuisine and breathtaking views.

This coastal paradise captures the hearts of those who seek a life where every day feels like a vacation.

NEIGHBORHOOD AERIAL MAP



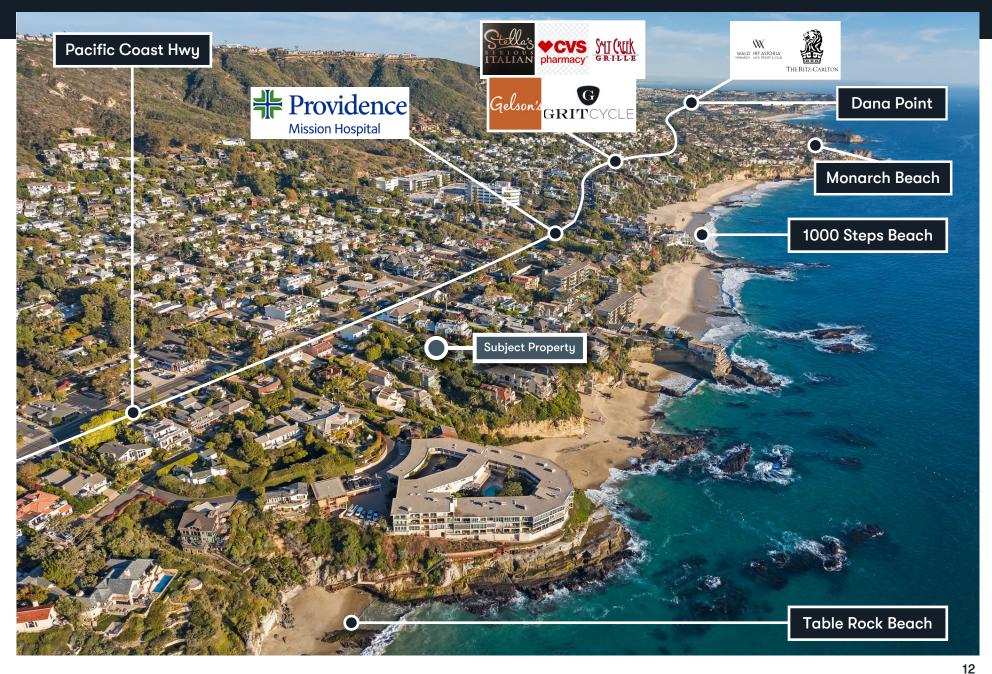
PACIFIC COAST HIGHWAY - NORTH



NEIGHBORHOOD AERIAL MAP

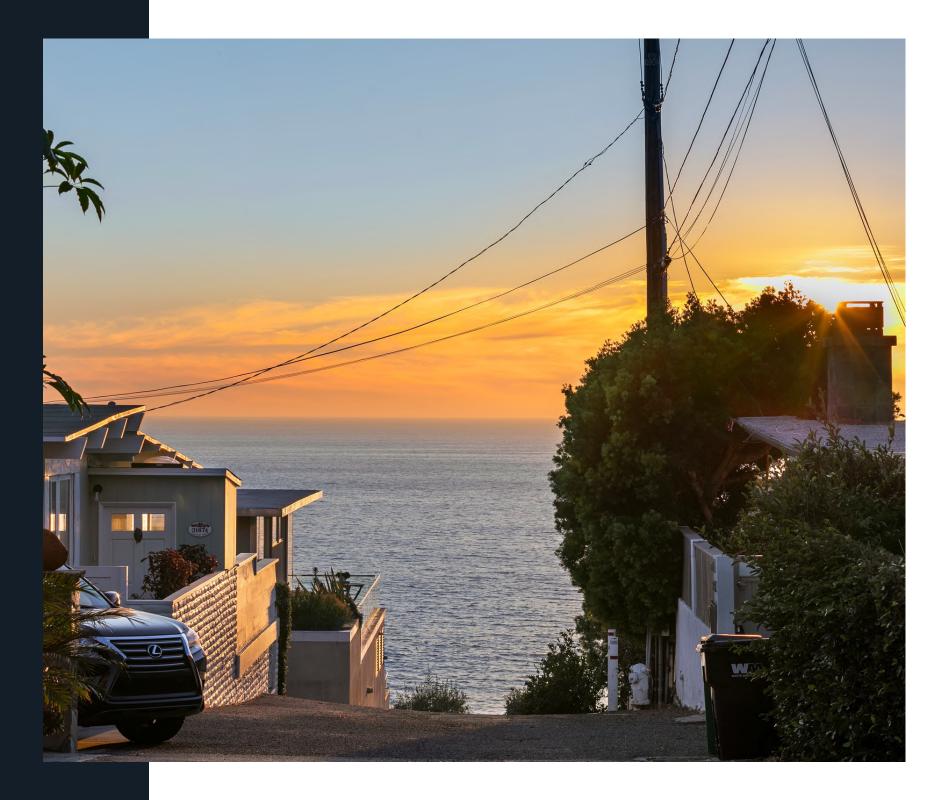


PACIFIC COAST HIGHWAY - SOUTH









FINANCIALS

31671 SEACOVE DR | LAGUNA BEACH

Offered at \$2,397,500

| INVESTMENT SUMMARY | |
|---------------------|--------------------|
| Price: | \$2,397,500 |
| Down Payment: | \$2,397,500 100% |
| Number of Units: | 3 |
| Price per Unit: | \$799,167 |
| Current GRM: | 20.18 |
| Potential GRM: | 19.59 |
| Proposed Financing: | \$0 |

| Approximate Age: | 1959 |
|------------------------|----------|
| Approximate Lot Size: | 3,049 SF |
| Approximate Gross RSF: | 1,824 SF |

| Price Per SF: | \$1,314 |
|---------------|---------|
| Current CAP: | 2.97% |
| Market CAP: | 3.12% |

| ANNUALIZED OPERATING DATA | | | | | | |
|----------------------------|------------------|------------------|--|--|--|--|
| | CURRENT RENTS | MARKET RENTS | | | | |
| Scheduled Gross Income: | \$118,800 | \$122,400 | | | | |
| Vacancy Allowance: | \$2,970 2.5% | \$3,060 2.5% | | | | |
| Gross Operating Income: | \$115,830 | \$119,340 | | | | |
| Less Expenses: | \$44,545 37% | \$44,545 36% | | | | |
| Net Operating Income: | \$71,285 | \$74,795 | | | | |
| Less Loan Payment: | \$0 | \$0 | | | | |
| Pre-Tax Cash Flow: | \$71,285 2.97% | \$74,795 3.12% | | | | |
| Plus Principal Reduction: | \$0 | \$0 | | | | |
| Total Return Before Taxes: | \$71,285 2.97% | \$74,795 3.12% | | | | |

| INCOME | | | | | |
|----------------|-----------------------|-------------------|----------------|-------------------|----------------|
| | | CURRENT RENTS | | POTENTIAL RENT | S |
| # of Units | Unit Mix | Average Rent/Unit | Monthly Income | Monthly Rent/Unit | Monthly Income |
| 2 | 1+1 | \$3,200 - \$3,500 | \$6,700 | \$3,500 | \$7,000 |
| 1 | 1 + 1.5 | \$3,200 | \$3,200 | \$3,200 | \$3,200 |
| | | | | | |
| Laundry Incom | ie: | | \$0 | | \$0 |
| Storage Income | e: | | \$0 | | \$0 |
| Monthly Gross | Monthly Gross Income: | | \$9,900 | | \$10,200 |
| Annual Gross | Income: | | \$118,800 | | \$122,400 |

| ESTIMATED EXPENSES | |
|-------------------------------|-----------------|
| Taxes: | \$29,969 1.25% |
| Insurance: | \$1,459 |
| Utilities (Includes rubbish): | \$1,824 |
| Repairs/Maintenance: | \$4,752 |
| Professional Mgmt: | \$5,792 |
| On-site Manager: | \$0 |
| Misc: | \$750 |
| Total Expenses: | \$44,545 |
| Per Sq. Ft: | \$24.42 |
| Per Unit: | \$14,848 |

EXPENSES ARE ACTUALS 14

RENT ROLL

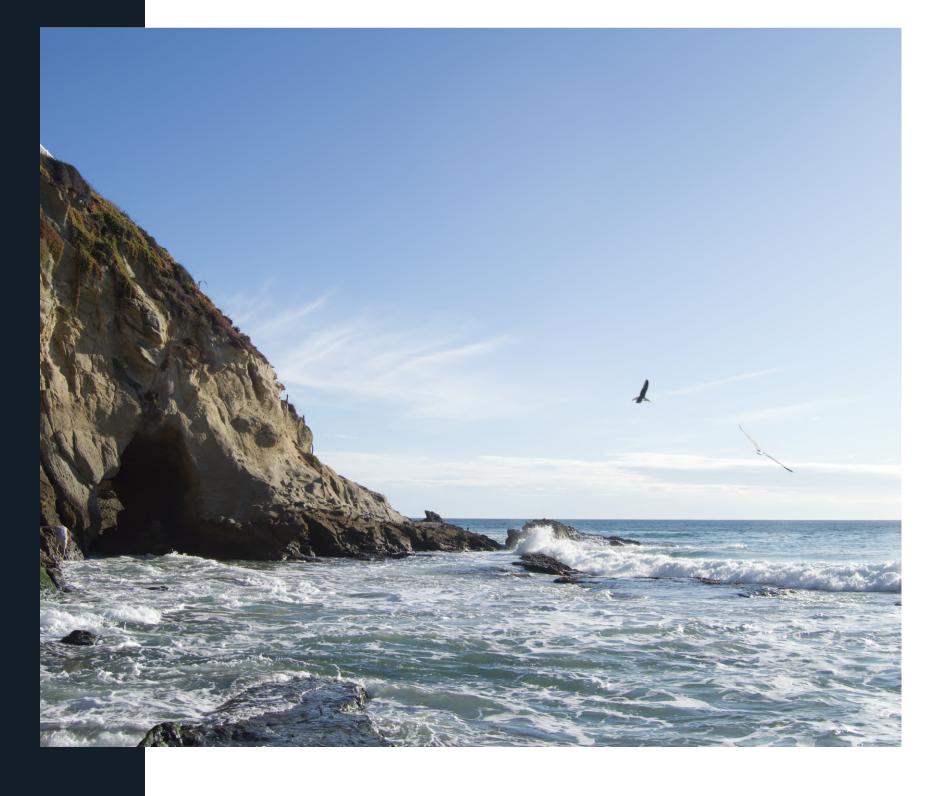


31671 SEA COVE DR | LAGUNA BEACH

Current as of 01/29/24

| RENT ROL | | Command Dank | Mauliat Dant | Mayo in Date | Novi Dont Incurses | N . |
|----------|----------------|--------------|--------------|--------------|--------------------|--------|
| Unit # | Unit Type | Current Rent | Market Rent | Move-in Date | Next Rent Increase | Notes |
| Α | 1+1 | \$3,500 | \$3,500 | Aug-2023 | Aug-2024 | |
| В | 1+1 | \$3,200 | \$3,500 | Aug-2023 | Aug-2024 | |
| С | 1 + 1.5 | \$3,200 | \$3,200 | N/A | N/A | VACANT |
| | | | | | | |
| | | | | | | |
| | Laundry Income | \$0 | \$0 | | | |
| | Storage Income | \$0 | \$0 | | | |
| | MONTHLY TOTAL | \$9,900 | \$10,200 | | | |
| | ANNUAL TOTAL | \$118,800 | \$122,400 | | | |
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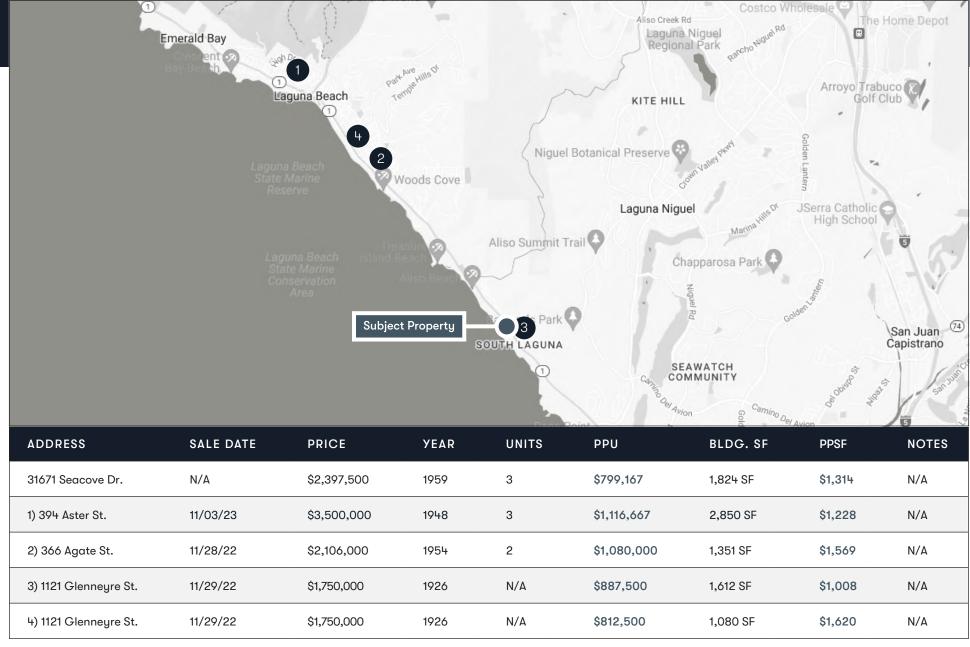
LAGUNA BEACH SALES COMPS



| | | CRAFATI | | | | MLS | | | |
|-----------------|------------------------------|-----------------|-----------------------|-----------------|-------------------|-----------------|--------------------|-----------------|---------------------|
| Address: | 31671 Seacove Dr. | Address: | 394 Aster St. | Address: | 366 Agate St. | Address: | 1121 Glenneyre St. | Address: | 31722 Florence Ave. |
| Sale Date: | Subject Property | Sale Date: | 11/03/23 | Sale Date: | 11/28/22 | Sale Date: | 11/29/22 | Sale Date: | 11/29/22 |
| Price: | \$2,397,500 | Price: | \$3,500,000 | Price: | \$2,106,000 | Price: | \$1,750,000 | Price: | \$1,625,000 |
| Year Built: | 1959 | Year Built: | 1948 | Year Built: | 1954 | Year Built: | 1926 | Year Built: | 1965 |
| # of Units: | 3 | # of Units: | 3 | # of Units: | 2 | # of Units: | 2 | # of Units: | 2 |
| Price per Unit: | \$799,167 | Price per Unit: | \$1,116,667 | Price per Unit: | \$1,080,000 | Price per Unit: | \$875,000 | Price per Unit: | \$812,500 |
| Building Size: | 1,824 SF | Building Size: | 2,850 SF | Building Size: | 1,351 SF | Building Size: | 1,080 SF | Building Size: | 1,612 SF |
| Price per SF: | \$1,314 | Price per SF: | \$1,228 | Price per SF: | \$1,569 | Price per SF: | \$1,620 | Price per SF: | \$1,008 |
| Unit Mix: | (1) 1+1.5 & (2) 1+1 | Unit Mix: (1) 3 | +2, (1) 2+1 & (1) 1+1 | Unit Mix: | (1) 2+1 & (1) 1+1 | Unit Mix: | N/A | Unit Mix: | (2) 2+1 |
| Notes: | South of PCH & 1 VACANT unit | Notes: | N/A | Notes: | N/A | Notes: | N/A | Notes: | N/A |

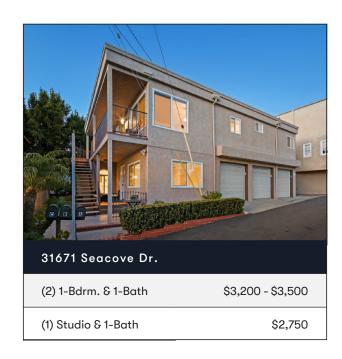
LAGUNA BEACH SALES COMPS MAP

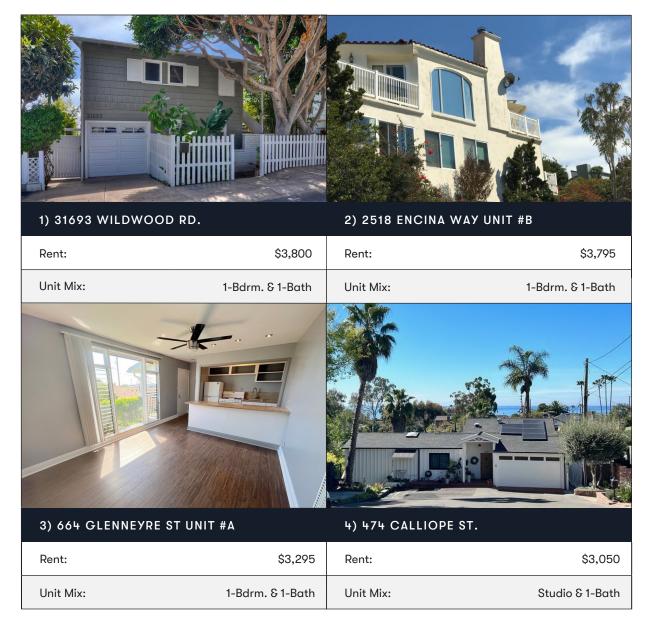




LAGUNA BEACH RENTAL COMPS

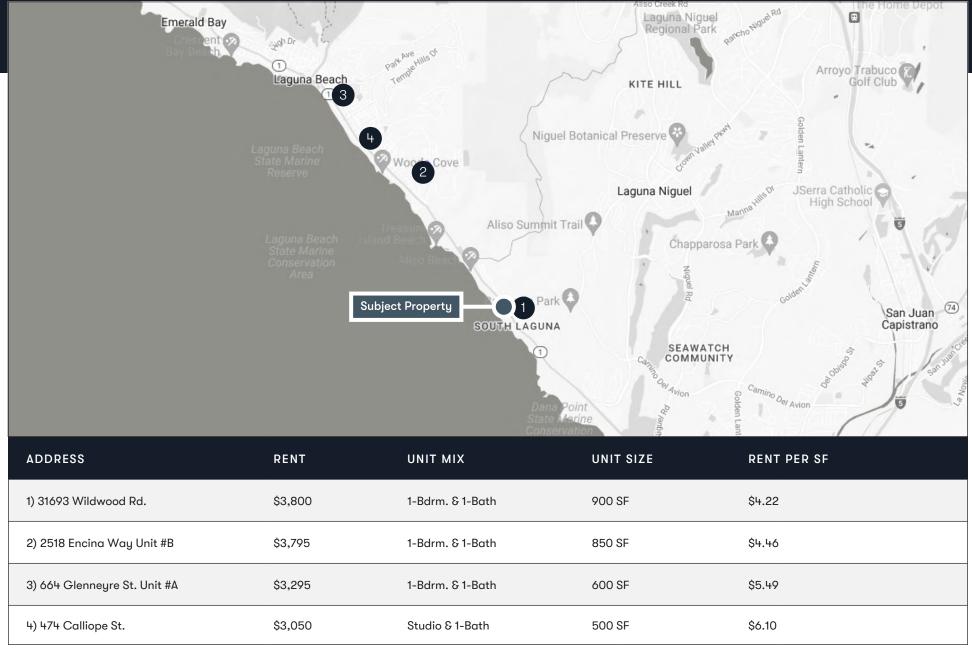


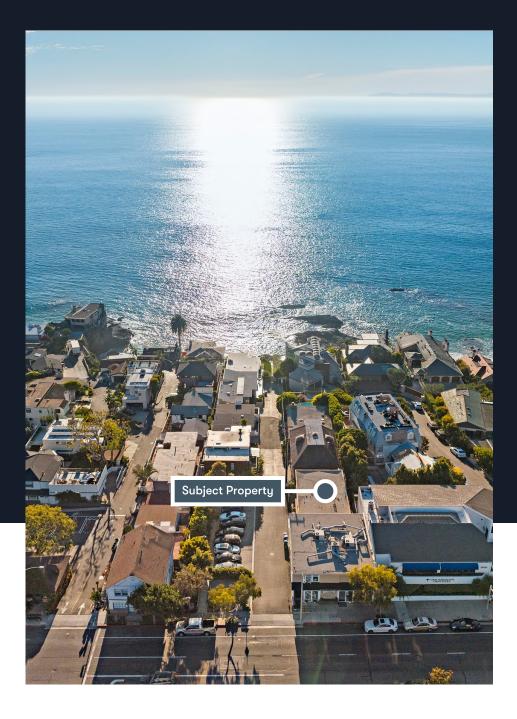




LAGUNA BEACH RENTAL COMPS MAP











31671 SEACOVE DRIVE LAGUNA BEACH, CA 92651

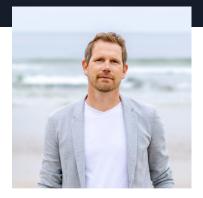
Wake Up & Smell the Cash Flow



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JON GRANSTON

Principal | Granston Group

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